

Curriculum Vitae  
Kyle Mattes  
Department of Politics and International Relations  
Florida International University  
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Miami, Florida 33199  
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## **Education and Professional History**

### **Academic Appointments**

- Florida International University, Associate Chair, Department of Politics and International Relations, 2016–present.
- Florida International University, Associate Professor, Department of Politics and International Relations, 2017–present.
- Florida International University, Assistant Professor, Department of Politics and International Relations, 2015–2017.
- The University of Iowa, Assistant Professor of Political Science, 2008–2015.

### **Education**

- California Institute of Technology, Ph. D., Social Sciences, June 2008. M. S., Social Sciences, 2005.
- Northwestern University, B. A, *summa cum laude*, double major in Mathematical Methods in the Social Sciences (MMSS) and Economics, 1997.

### **Other Work Experience**

- Technical Project Manager, Verizon, 2001–2002
- Senior Internet Consultant, Perficient, 1999–2001
- Information Technology Associate, Accenture (then known as Andersen Consulting), 1998–1999.

## **Research**

### **Books**

Mattes, K. and Redlawsk, D. 2014. *The Positive Case for Negative Campaigning*. Chicago: University of Chicago Press.

### **Refereed Articles**

Mattes, K. and Redlawsk, D. 2020. "Voluntary Exposure to Political Fact-Checks." *Journalism and Mass Communication Quarterly*, forthcoming.

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- Roseman, I., Mattes, K., Redlawsk, D., and Katz, S. 2019. "Reprehensible, Laughable: The Role of Contempt in Negative Campaigning." *American Politics Research* 48(1): 44–77.
- Ditonto, T., and Mattes, K. 2018. "Differences in Appearance-Based Trait Inferences for Male and Female Political Candidates." *Journal of Women, Politics & Policy*, (4): 430–450.
- Redlawsk, D., Roseman, I., Mattes, K., and Katz, S. 2018. "Donald Trump, Contempt, and the 2016 GOP Iowa Caucuses." *Journal of Elections, Public Opinion, and Parties*, 28(2): 173–189.
- Milazzo, C., and Mattes, K. 2016. "Looking Good for Election Day: Does Attractiveness Predict Electoral Success in Britain?" *British Journal of Politics and International Relations*, 18(1): 161–178.
- Searles, K., and Mattes, K. 2015. "It's a Mad, Mad World: Using Emotion Inductions in a Survey." *Journal of Experimental Political Science*, 2(2), 172–182.
- Mattes, K., and Milazzo, C. 2014. "Pretty Faces, Marginal Races: Predicting Election Outcomes using Trait Assessments of British Parliamentary Candidates." *Electoral Studies*, 34, 177–189.
- Mattes, K. 2012. "What Happens When a Candidate Doesn't Bark? Cursed Voters and Their Effect on Campaign Discourse." *The Journal of Politics*, 74(2), 369–382.
- Spezio, M., Loesch, L., Gosselin, F., Mattes, K., and Alvarez, R. M. 2012. "Thin Slice Decisions Do Not Need Faces to be Predictive of Election Outcomes." *Political Psychology*, 33(3), 331–341.
- Mattes, K., Spezio, M., Todorov, A., Kim, H., Adolphs, R., and Alvarez, R.M. 2010. "Predicting Election Outcomes from Positive and Negative Trait Assessments of Candidate Images." *Political Psychology*, 31(1), 41–58.
- Spezio, M., Rangel, A., Alvarez, R.M., O'Doherty, J.P., Mattes, K., Todorov, A., Kim, H., and Adolphs, R. 2010. "A Neural Basis for the Effect of Candidate Appearance on Election Outcomes." *Social Cognitive and Affective Neuroscience*, 3(4), 344–352.
- Jackson, M., Mathevet, L., and Mattes, K. 2007. "Nomination Processes and Policy Outcomes." *Quarterly Journal of Political Science*, 2(1), 67–94.

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## Book Chapters

Mattes, K., Roseman, I., Redlawsk, D., and Katz, S. 2018. "Contempt and Anger in the 2016 U.S. Presidential Election.", in *Conventional Wisdom, Parties, and Broken Barriers in the 2016 Election*, pp. 101–114, ed. Lucas, J., Galdieri C., and Sisco, T. Lexington.

## Book Reviews

Mattes, K. 2016. "Consumer Democracy: The Marketing of Politics" by M. Scammell. *Political Communication*, 33, 1–3.

Mattes, K., and Redlawsk, D. 2017. "Critical Dialogue: *In-Your-Face Politics: The Consequences of Uncivil Media*," *Perspectives on Politics*, March, 193–198.

## Blog Posts

Mattes, K., Redlawsk, D. and Roseman, I. 2019, November 8. "The world's most overrated general, Donald Trump's insults, and why contempt matters in politics." *American Politics and Policy* blog, London School of Economics. <https://blogs.lse.ac.uk/usappblog/2019/page/6/>

Redlawsk, D., and Mattes, K. 2015. "The Necessity of Negativity," *Ballots & Bullets* blog, University of Nottingham. <http://nottspolitics.org/2015/11/02/the-necessity-of-negativity/>

## Working Papers

Mattes, K. "Attack Politics: Who Goes Negative and Why." Caltech Working Paper #1256. Available at: <http://www.hss.caltech.edu/working-papers>

Kunicova, J. and Mattes K. "Democracy and Corruption: Invisible Hand or Iron Fist?" Available at: <https://www.researchgate.net/publication/43244545>

## Conference Presentations

Roseman, I., Mattes, K., and Redlawsk, D. New Evidence of Question Wording Ambiguity Suggests Revising ANES Affect Battery" at American Political Science Association annual meeting, Fall 2019.

Mattes, K., and Popova, V. "Deception Detection in Politics: Can Voters Tell When Politicians Are Lying?" Midwest Political Science Association, Chicago, IL, April 2019.

Mattes, K., Redlawsk, D., and Solis Menco, K. "Voter Responses to Fact Checking: An Experimental Approach." Midwest Political Science Association, Chicago, IL, April 2018.

Discussant for the panel "Voting Methodology". Midwest Political Science Association, Chicago, IL, April 2018.

Mattes, K., and Redlawsk, D. "How Voters Process Fact Checks." Midwest Political Science Association, Chicago, IL, April 2017.

Mattes, K., and Redlawsk, D. "When Negative and Positive Campaigning Collide: Information Search When Candidates Might be Lying." Midwest Political Science Association, Chicago, IL, April 2016.

Discussant for the panel "Negative Campaigning". Midwest Political Science Association, Chicago, IL, April 2016.

Ditonto, T., and Mattes, K. "The Effects of Automatic Trait Inferences on Mixed-Gender and Woman-vs.-Woman Elections." American Political Science Association, Washington, DC, August 2014.

Mattes, K., and Redlawsk, D. "New Findings about Negative Campaigning." American Political Science Association, Chicago, IL, August 2013.

Chyzh, O., and Mattes, K. "Candidates and Flags: Using National Symbols to Affect Electoral Outcomes." Midwest Political Science Association, Chicago, IL, April 2013.

Panel chair and discussant for the panel "How Physical Traits Influence Political Preferences." Midwest Political Science Association, Chicago, IL, April 2013.

Mattes, K., and Milazzo, C. "Pretty Faces, Marginal Races: Predicting Election Outcomes using Trait Assessments of British Parliamentary Candidates." European Political Science Association, Berlin, Germany, June 2012.

Mattes, K. and Redlawsk, D. "Negative about Negativity: Public Opinion and the Framing of Negative Campaigning." American Political Science Association, Seattle WA, September 2011.

Chyzh, O. and Mattes, K. "The Role of Overt Patriotic Symbols in Positive and Negative Candidate Assessments" (poster). American Political Science Association, Seattle WA, September 2011.

Invited discussant, Values and Economics panel. Midwest Political Science Association, Chicago, IL, March/April 2011.

Mattes, K. and Redlawsk, D. "Negative about Negativity: Public Opinion and the Framing of Negative Campaigning." Midwest Political Science Association, Chicago, IL, March/April 2011.

Neuropolitics Workshop, Pasadena, CA, December 2010, invited discussant and moderator.

Spezio, M., Loesch, L., Gosselin, F., Mattes, K., and R. M. Alvarez. "Thin Slice Decisions Do Not Need Faces to be Predictive of Election Outcomes." Neuropolitics Workshop, Pasadena, CA, December 2010.

Chyzh, O. and Mattes, K. "The Role of Patriotic Symbols in Positive and Negative Candidate Assessments." Midwest Political Science Association, Chicago, IL. March/April 2010.

Mattes, K. "Lies or Negativity: What Should Voters Prefer in Campaigns?" Midwest Political Science Association, Chicago, IL, April 2009.

Mattes, K. "Attack Politics: Experimental Evidence on Going Negative." Midwest Political Science Association, Chicago, IL, April 2008.

Spezio, M., Mattes, K., Alvarez, R.M., Todorov, A., Kim, H., and Adolphs, R. "The Neuroimaging of Political Judgment: How Candidate Images Affect Election Results." American Political Science Association, Chicago, IL, September 2007.

Mattes, K. "Attack Politics: Experimental Evidence on Going Negative." (poster) American Political Science Association, Chicago, IL, September 2007.

Mattes, K., Spezio, M., Todorov, A., Kim, H., Adolphs, R., and Alvarez, R.M. "Predicting Election Outcomes from Facial Judgments of Threat and Attractiveness." International Society of Political Psychology, Portland, OR, July 2007.

Mattes, K. "Attack Politics: Who Goes Negative and Why?" Midwest Political Science Association, Chicago, IL, April 2007.

Mattes, K. and R. M. Alvarez. "Fear and Voting in Presidential Elections." Midwest Political Science Association, Chicago, IL, April 2007.

Jackson, M., Mathevet, L., and Mattes, K. "Nomination Processes and Policy Outcomes." Society for Social Choice and Welfare, Istanbul, Turkey, July 2006.

Jackson, M., Mathevet, L., and Mattes, K. "Nomination Processes and Policy Outcomes." Society of Economic Design, Bodrum, Turkey, July 2006.

Kunicova, J. and Mattes, K. "Democracy and Corruption: Invisible Hand or Iron Fist?" Midwest Political Science Association, Chicago, IL, April 2006.

## **Teaching**

### **Florida International University, Undergraduate Courses**

Public Opinion  
Methods of Political Analysis

### **Florida International University, Graduate Courses**

Introduction to Research Methods  
Formal Political Modeling

### **University of Iowa, Undergraduate Courses**

Political Campaigning  
Political Psychology  
Public Choice  
Strategy in Politics  
Undergraduate Research Tutorial

### **University of Iowa, Graduate Courses**

Experimental Methods  
Formal Theory Workshop  
Graduate Research Tutorial  
Political Psychology

## **Service**

### **Departmental Service**

**FIU:** Graduate Program Committee  
Diversity Committee  
Diversity Advocate  
Associate Department Chair, 2016–present

**Iowa:** Department Representative for Faculty Assembly

Computing and Technology Committee  
Formal Theory Reading Group  
Qualifying Examination Grading for Formal Theory Exam, American Politics  
Exam, and Formal Theory Exam

## **Journals**

Reviewer, *American Political Science Review*  
Reviewer, *American Journal of Political Science*  
Reviewer, *Experimental Economics*  
Reviewer, *International Journal of Public Opinion Research*  
Reviewer, *Journal of Communication*  
Reviewer, *Journal of Elections, Parties, and Public Opinion*  
Reviewer, *Journal of Politics*  
Reviewer, *Journal of Theoretical Politics*  
Reviewer, *Policy and Internet*  
Reviewer, *Political Analysis*  
Reviewer, *Political Behavior*  
Reviewer, *Political Psychology*